"What of the Business Training of Agricultural College Students?"

By Oliver F. Kilham, '99.

(Continued from last issue.)

"Since 1900 I have worked at various things—and I want to say to you right here, that if you decide to enter an office, you don't need to stick to your own particular line without a break. It would do you a world of good to put in six months in a law office, or a year in the railroad office, for instance; for it is a fact we cannot get away from, that the average man engaged in a business work is not in the majority of cases, strictly up-to-date in his business methods. If you get into some other line for a while while you are climbing, and my contention is, that the secret of the success with vitrified tile is that strength and durability have not been sacrificed for porosity. This vitrified tile is made of high grade shale clay. In addition to being hard-burned, salt-glazed, vitrified tile is used. There are no weak spots in this tile. The secretary of the benefit of porous drain tile (especially when it is structural) weak, when 99% of the enter the drain at the joint? How much better the hard-burned, salt-glazed, vitrified tile that will last indefinitely? I am confident, that our readers make themselves acquainted with this superior tile. It is sold in several styles, round, square, and in one, two and three-diameter sizes.

Strength vs. Porosity in Drain Tile.

How often farmers have laid down tile drains in a field to find shortly after that one or more of the sections of soft tile they used, has been crushed in! Our readers who have had a nicely worked out system spoiled in this way—or any farmer who has a job of draining his land, will do well to look into the possibilities of the stronger, more durable, vitrified drained tile. This vitrified tile is made of high grade shale clay. In addition to being hard-burned, salt-glazed, vitrified tile is used. There are no weak spots in this tile. The secret of the success with vitrified tile is that strength and durability have not been sacrificed for porosity. And this is good, for, after all, what is the purpose of porous drain tile (especially when it is structural) weak, when 99% of the enter the drain at the joint? How much better the hard-burned, salt-glazed, vitrified tile that will last indefinitely? I am confident, that our readers make themselves acquainted with this superior tile. It is sold in several styles, round, square, and in one, two and three-diameter sizes.


This is the third article in the series to take the place of the "Blue-Book". Cut it out and keep it with the others which were the list of "College Agents" and the "Song of Cheer".

Athletic Association.

President, Crowley,'16
Asst. Treasurer, Kuelling,'17
Football.
Captain, Renseham, '16
Manager, Hill, '16

Baseball.
Captain, Crowley, '16
Manager, Allen, '16

Basketball.
Captain, Dickinson, E. N., '18
Manager, Ackerman, '16

Track.
Captain, Metzel, '16
Manager, McDonald, '16

Tennis Association.

Captain, Henry, '16
Manager, Ackerman, '16

Glee Club.
Leader, Morse, '18
Manager, Minor, '16

Orchestra.
Leader, Gerhardt, '19
Manager, Wright, '16's

Dramatic Club.

President, Watson, '17
Leader, Miss Wallace

Students' Organization.

President, McDonald, '16
The "Campus".

Editor-in-Chief, Case, '16
Business Manager, Rice, '16
Circulation Manager, Bell, '16

The "Nutmeg".

Editor-in-Chief, Lee, '16
Business Managers Hills, Henry, '16

Entertainment Series.

Student Manager, Hill, '16
Ticket-agent, Case, '16

Agricultural Club.

President, Cahill, '16

President, 1916, Ackerman
President, 1917, Harris
President, 1918, Barrett
President, 1919, Grampton
President, 1916's, Piper
President, 1917's, Scofield

You must have this training. If your college does not give it to you in the regular course, get it for yourself. Either get it or be less efficient than the men who have it—"the graduate of a three-month's course in a business (Continued on page 3.)

Athletes and Scholars.

The following is a letter to the Rhode Island State Board and one which may be read with interest by many of us:

To the Editor of the Beacon:

My dear Sir:—It is gratifying to know that something is to be done to encourage the matriculation of deserving men of athletic ability at Rhode Island. In the past our athletic records have done much for the college in many ways, probably not fully realized or appreciated. A high rating in this field of endeavor will do more to effectively advertise the college, raise the standard in its broadest meaning and establish a long-sought-for prestige, than just alone a fixed academic distinction.

Classroom record is not necessarily a true estimate of a student's ability and usefulness after graduation—although it is extremely important in its proper place. Many of our leaders in athletics of about four years ago—the men who had the chance to rise under competition on the field, so far as the outside world is concerned—are now making splendid records. Much of their success is due to that sturdy confidence acquired outside the classroom through a vigorous and disciplined training on the athletic fields, which has yielded a firm, physical, mentally and morally.

The college men who are doing the big things in the world today were many of them men who back on their college days took an active interest in things outside the regular curriculum, realizing the importance and necessity of intellectual development to develop and increase their capacities.

A small college like our own, lacking the prestige of the older and well-known institutions, must make use of every legitimate means to secure the best men it can, give them the proper training, and then advertise itself in such a way that these men can command and be in line for the really worth opportunities offered in the academic, business and professional world. If every student knew the extreme importance and effect on later life of well directed participation in college activities—without neglect of studies—there is hardly a doubt but that competition in this field would be so keen and our college so active that it would automatically penetrate the outside world through the press of the country and revert with great benefit to everyone associated with the college, past and present.

This is the kind of situation we want and must have to attract the type of men that the college needs and honor to Rhode Island State College, and an inspiration to her students.

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"What of the Business Training of Agricultural Students?"

(Continued from page 1.)

college—as judged by the average practical business man for whom you will probably work. Such a man wants you to be able to do things at once. He wants a young man with executive ability and sufficient previous training to enable him to be useful at once. Such a man begrudges you time spent teaching you. To him you are teaching yourself to have it and must have it if he is to respect your Alma Mater and your Agricultural education.

Get a position under a college man like yourself if you can. He will be more considerate and your work will be more congenial than elsewhere. Get a position as his stenographer or general clerk and right-hand man. If you cannot do that, get a like position under some good progressive man—one who will recognize and appreciate your ability and education and give you a chance to use your initiative. Get all the training along executive lines you can while in college, and keep in mind the fact at all times, that the thing that is going to bring you success is not so much your ability to actually do things yourself, as to know how they should be done to best advantage, and to be able to plan and outline work for others and see that they do it right. If we "Aggies" are to show people that our various Alma Maters are giving us what they claim to give; if we are to make them look up to and respect your Alma Mater and your Agricultural education.

We must aim first, last and always, to use and constantly increase our natural executive ability. Act as secretary or manager of something whenever the opportunity presents itself while in college. Don't shirk such duties, for they will tend to give you more than all else, the very training you need.

It might be well to get the training from some Company, and appoint a few sub-agents. Plan their selling campaigns—get them well started—keep them encouraged, busied up, at work. Manage things in this small way to begin with, and you will find yourself growing in executive ability, and there is no telling what you may attain to.

In closing, will merely say, that I have presented things as I see them. I have tried to give a few hints to the "comers", for I know how hard it was for me in the old days at college to see my way clear, and this sort of thing from some alumnus might have helped me a great deal. If I succeed in helping just one to see his way a little clearer and prepare himself better for his work after graduation; or if I succeed in causing some other alumnus to write an article of some kind that is thought will be helpful to some of

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